

Welcome to a portfolio presentation by Ryan Paxton

Web Design and Development

RYAN PAXTON PAXTON.RYAN@GMAIL.COM (302) 709-1824

Design, Development and Maintenance

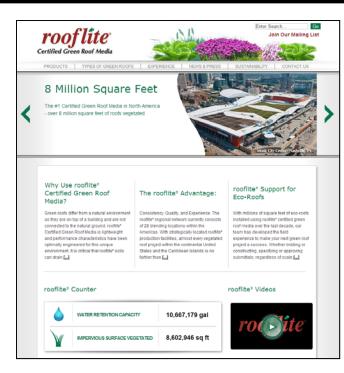
Ongoing activities to reinforce rooflite® brand message through digital channels in a National and International platform. This includes monitoring metrics including:

- Audience
- Social Media
- Top Cities
- Social Media
- Traffic Overview
- Referrals
- Keyword Analysis
- Engagement
- Referrals
- FrequencyClickstream
- Direct Traffic
- Click Maps
- Advertising

Also includes lead generation through digital campaigns using landing pages, display advertising and pay per click programs on Facebook and Google AdWords.

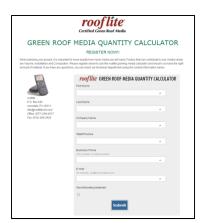
CRM Integrated Lead Capture

Landing pages designed to promote unique web tools, white papers, specifications and other informative pieces with CRM Integrated Lead Capture registration forms.





www.rooflitesoil.com





www.techosvegetales.com

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Media Announcements

Distributed through Industry Websites, Press Release Networks, Google News, and Social Networks













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http://rooflite.wordpress.com/2013/07/2 5/rooflite-in-colorado/





FOR IMMEDIATE RELEASE

Skyland USA announces new rooflite authorized blending facility in British Columbia

BRITISH COLUMBIA, CANADA - APRIL 22, 2013 - Skyland USA is pleased to announce that Sumas Gro-Media is now an authorized blending facility for rooflite certified green roof media in British Columbia. With over 287,000 square feet of green roofs in Vancouver alone, the Western Provinces of Canada are seeing a significant growth in sustainable building initiatives.

"We are excited about joining the rooflite network of licensed blenders" said, manager Harvinder Jhally, "The green roof market in British Columbia is growing quickly and we are looking forward to making rooflite products available for projects in our service area."

With their computer controlled dosing system, Sumas specializes in the production of high quality soil blends and will bring the rooflite products to Western Canadian market. The non-invasive nature of this mixing equipment ensures the structural integrity and consistency of the media. Sumas also practices regular testing through professional soil laboratories to provide the optimized performance for which rooflite growth medium is known.

"We are pleased to add Sumas Gro-Media to our valued network of blending facilities," said Joe DiNorscia, President of Skyland USA, the creators of rooflite. "We are confident that Sumas Gro-Media will carry on our tradition of providing optimized products for the green roof industry in Western Canada. Their expertise and knowhow, coupled with their state of the art blending facility will be a tremendous benefit for our customers in this region."

With more than 7,000,000 square feet of green roofs installed, rooflite certified growth media is the #1 specified media in North America. Backed by the strength of an international network of 18 facilities, rooflite provides regional availability for construction projects in Canada, The United States, Mexico, Puerto Rico and Chile. rooflite offers a complete line of growing media, from extensive to agriculture, to optimize performance of any green roof.

To learn more about rooflite visit: www.rooflitesoil.com, or for more information on Sumas Gro-Media please visit: https://www.sumasgromedia.ca

About Skyland USA

Skyland's rooflite certified green roof media products have been installed in over 800 projects and 7 Million square feet of thriving green roofs across the North American continent with a track record unmatched. For more information on rooflite products, please contact info@rooflitesoil.com or visit www.rooflitesoil.com.

About Sumas Gro-Media

Locally owned and operated, Sumas-Gro Media Ltd has been in business in the Lower mainland region of British Columbia since 2005. They are located between Abbotsford and Chilliwack in the Fraser Valley and have strong ties with local nurseries and businesses.

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Skyland USA, PO Box 159, Landenberg, PA 19350 . (610) 268-0017 . www.rooflitesoil.com

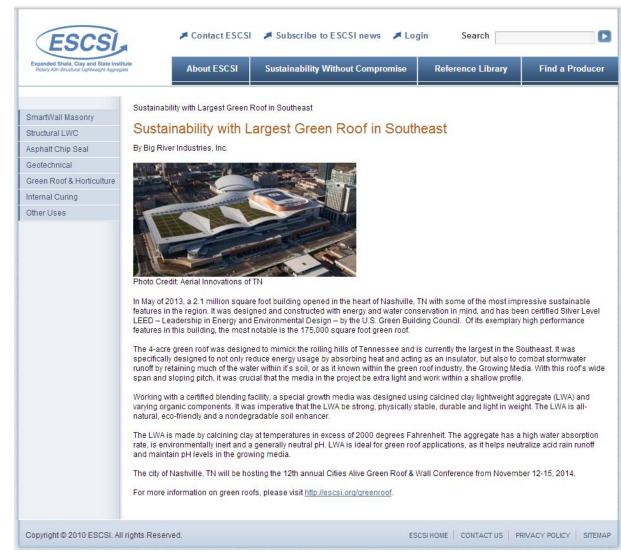
Industry Publications

GHOST WRITER

Expanded Shale, Clay and Slate Institute

"Sustainability with Largest Green Roof in Southeast." *Lightweight Design ENews* (17 Feb. 2014): n. pag. *Lightweight Design ENews*. Expanded Shale, Clay and Slate Institute, 17 Feb. 2014. Web. http://www.escsi.org/ContentPage.as px?id=1021>





Email Marketing

Direct Messaging and Specialized Offers to Targeted Recipients

CRM Integrated email campaigns that are attractive, professional and compelling directed to marketing lists or segments of various industries. These messages include all types of information and call to actions with full reporting capabilities.









Join Peter Philippi for a discussion on GROWING MEDIA DESIGN AS KEY FACTOR FOR SUCCESSFUL ROOFTOP FARMING.

his email not displaying correctly?



Join Peter Philippi for a discussion on

GROWING MEDIA DESIGN AS KEY FACTOR FOR SUCCESSFUL ROOFTOP FARMING

Friday, October 25th at 10:30am at the 11th Annual CitiesAlive Green Roof and Living Wall Conference

For thousands of years, the basic prototype of a farm can be seen as a piece of land which is used for food production. But not anymore! Rooftop Farms are a recent innovation for farmers and green roof professionals alike. Designing a rooftop farm requires a comprehensive approach, which goes far beyond ground level farming and typical roof greening. Join Peter as he discusses the design of growing media for successful rooftop farming.



- HEAR about the key technical factors for the success and longevity of rooftop farms and other green roof projects.
- LEARN about the technical necessities and soil requirements typical farmers would not normally consider when planning their farm.
- BUILD on your green roof knowledge and learn how to modify and optimize conventional green roof systems to meet the needs of agricultural use.

About Skyland USA and rooflite

Skyland's roofite® certified green roof media products have been installed in over 800 projects and 7 Million square feet of thriving green roofs across the North American continent with a track record unmatched. For more information on roofite® products, please contact roofitesoil.com or visit www.roofitesoil.com or visit <a href="mailto:www.roofitesoi

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Take advantage of our lowest prices of the year - you can

Everything is on sale today including America's Favorite Waffle and Pancale Mixes, our exclusive gift sets, value packs, waffle baker and much more!

Shop now and save up to 50% off! Also get FREE Waff Mix (\$20 value) with every purchase of our Gourmet Waffle Baker!!

Give the gift of America's Favorte Wattles and Pancakes th year! Whether you are making our woold-amous wattles an pancakes for your family and friends or you need special gift for the wattle and pancake lovers in your life, we're your on stop-shop!

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Premier Waffle and Pancake Gift Set -



Save \$29 off today on our Premier Waffle and Pancake Gift Set - that's 50% off This exclusive set includes the

- bllowing in one convenient gift box:
- 2 2b, resealable pouches of our Original Waffle and Pancake Mix
 Bottle of Classic Syrup - thick, rich and great
- tasting • Waffle Grid Conditioner - prevent sticking and
- build-up - Heat resistant waffle fork and batter ladie

This is the perfect gift for any waffle or pancake lover!

SHOP NOW!

Golden Malted Waffle Baker

Get 2 FREE resealable 2 lb. pouches of Origin Waffle and Pancake Mix (a \$20 value) with ex

Our Gourmet Waffle Baker is the best way to make America's Favorite Waffles and makes a great gift wit



SHOP NOW!

More Limited Time Holiday Savings!







Bobby's Just Buttermilk F All Natural Waffle and Pancake M

Offer cannot be applied reproactively and expires 13/315 at 11.59 pm EST. Offer applies to in-stock orders only and bannot be compared with any other offers.

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affle Bakers

Gift Sets

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LIMITED TIME CYBER MONDAY DEALS! SAVE UP TO 50% OFF TODAY

Take advantage of our exclusive Cyber Monday deals today! Everything is on sale now including our world-famous Waffle and Pancake Mixes, popular gift sets, value packs, waffle baker and much more!

<u>Don't Miss our Lowest Prices of the Year -</u> <u>Save up to 50% off Today!</u>

Make this holiday season special with America's Favorite Waffles and Pancakes! Whether to make great tasting breakfasts for your family and friends or to give a special gift to the waffle and pancake lovers in your life, we've got you covered!

Share our BIGGEST SALE OF THE YEAR with your friends and family, they will automatically save too - no codes or coupons needed!



Original Waffle and Pancake Mix - Our Most

20% Off - Lowest Price of the Year!

SHOP NOW!

Golden Malted Waffle Baker 2 FREE Pouches of Original Mix - \$20 Value!



Get 2 FREE resealable 2 lb. pouches of Original Waffle and Pancake Mix (a \$20 value) with each purchase of our Gourmet Waffle Baker!

Our Gourmet Waffle Baker is the perfect way to make America's Favorite Waffles and makes a great gift with 2 FREE Pouches of Original Waffle and Pancake Mix!

SHOP NOW!

Premier Waffle and Pancake Gift Set -Save 50% Off Today!

Save \$29 off today on our Premier Waffle and Pancake Gift Setthat's 50% off! This exclusive set includes the following in one convenient gift box:

- 2 2lb. resealable pouches of our Original Waffle and Pancake Mix
- Bottle of Classic Syrup thick, rich and great tasting
 Waffle Grid Conditioner prevent sticking and build-up
 Heat resistant waffle fork and batter ladle
- This is the perfect gift for any waffle or pancake lover!

SHOP NOW!

Sale Ends Today! Lowest Price Ever - Shop Now!

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Sale Ends Today!
Save 20% Off
Carbon's Golden Maited
Goarmet Waffle Baker

3

SHOP NOW - LOWEST PRICE EVER!

This Sale Ends Tonight at Midnight! Save 20% Off Carbon's Golden Malted Gourmet Waffle Baker - Our Lowest Price Ever!

Foday is the test day of our wallie balser sale! Save 20% off Carbon's Golden Meted Gournet Wallie Baker right now!

Don't Miss Out -This is the Lowest Price Ever!

Our Gournel Walfle Baker features the following:

- 1000 watta of cooking power, you and your family will be enjoying America's Favorite Wattles in no time?
- Heavy-duty construction with a durable alumnum top.
- Superior nun-sitck wallfe grids make for easy cooking and fael clean up.
- I-Selling Walfiel Browning Control so your walfies will be baked to your preference.
- Our special GOLDEN-TONE * siert will let you know when your wallies are done to perfection.



Carbon's Golden Malted Gourmet Wattle Baker

> List Price: \$59.99 Today's Price: \$48

SHOP NOW!

Add Any Mix with Your Baker and Get FREE SHIPPING!



7



Original Waffle and Pancake

All Natural

Gluten Free affie and Pancake Mix

*Offer cannot be applied retroactively and expires 8/9/15 at 11:59 pm EST. Free 3-5 Day Shipping available on all orders over \$49.

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Social Media

Content Developed for a Wide Range of Social Communities

Social media campaigns using product images to increase conversions by building an emotional connection. Strategies include:

- Facebook Images
- Tweets
- Pinterest Recipe Cards
- Advertorial Content
- Sales Discounts









BUY A **Gourmet Baker**, get **free mix**





Deluxe Waffle Starter Kit

THE PERFECT GIFT THIS HOLIDAY SEASON

Everything you need to make America's Favorite Walfles at home!

STARTER KIT INCLUDES:

Golden Malted Gourmet Waffle Baker 1 Pouch of Original Golden Malted Mix Bottle of Classic, Syrup Bottle of Grid Conditioner Heat Resistant Plastic Fork Specialty Ladle





SHOP NOW AT SHOP GOLDENMALTED COM





Find more great tasting recipes at www.GoldenMalted.com















Print and Digital Advertising

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Print Advertising

Individual campaigns developed to target different audiences through a variety of trade publications. These advertisements include a call to action and associated landing page to track ROI.







media is crucial for the success of any green roof system. Visit rooffitesoil.com/ASLA2 to view our project photo gallery and to see why roofilite® is the Specifier's choice for green roof media. Consistency, Quality and Experience





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Digital Advertising

Multi channel communications designed to send content to users through banner and display ads using advertising networks (Google, Facebook, Bing, etc...) and digital versions of trade publications.





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Product Design (Retail & Wholesale)

Prepaid Telecommunications

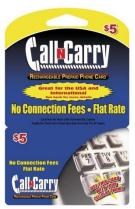
Stored value phone cards developed to target different demographics. Featured in over 350,000 retail locations worldwide including Mass Merchants, Convenience Stores, Supermarkets, Drug Stores, Office Super Stores as well as local "mom and pop" locations.











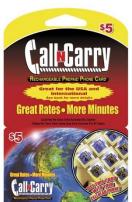












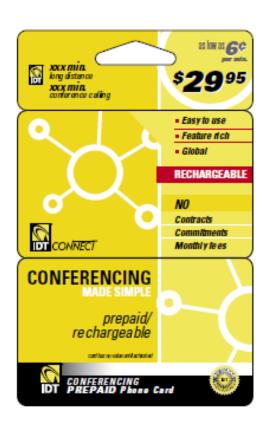




Product Design (Retail)

Prepaid Telephone Conferencing Card

Initially a B2B product, IDT Connect showed great potential for a retail application in Big Box Office Supply Stores. This concept was tested at various values, but was never fully launched.









Administrator Monu Seture starting a conference call, you can do any of the following

Conference Menu Once in the conference, the hard can manage the call using the following options:

1. Enter Conference Room 2. Lack/Unlack Conference Room 1. Change Participant Password

*2 Add Coller 1 Talk to colled party 2 Returns Conference Room

nde waterly for descriptions the motion

www.idtconnect.com

bulance or by Contains Service, and 1-800-834-9117.

72 Roll Call
1 Made Caller
2 Disconnect Caller
3 Next Caller
6 Return to Conference

*1 Mobilionsky

4. Change Conference ID 5. Recard Conference Rec

% Continue Conference

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Participant Count

" Eat Conference Foor

Quick Start Guide

To Rivin Mirror

*O Operator

*I Lock/Unlock Conference Room

front

back

- Additional Concepts -



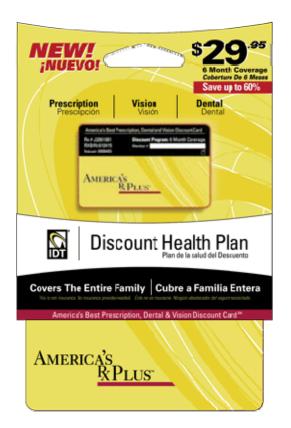




Product Design (Retail)

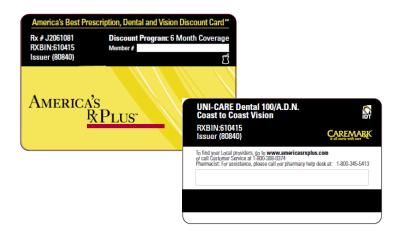
Prepaid Prescription Card

Americas RX Plus was developed to provide the underinsured a solution for their healthcare needs. This discount health plan was designed to give the entire family access to affordable prescription, vision and dental services.





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Retail POP

Retail Point of Purchase Material

Ongoing POP support for retail channels including displays, hang cards, window/cooler clings, counter mats, wobblers, danglers, and rate posters.







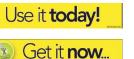














GIFT CARDS



Retail Kits

Display Merchandising

Sales sheets designed to promote the IDT Point of Sale Activated retail product program. This program included Phone Cards, Wireless Recharge, Stored Value Programs, Gift Cards, Bill Payment and more.











Summary and Recommendations

RYAN PAXTON PAXTON.RYAN@GMAIL.COM (302) 709-1824

Skills and Expertise					
Business Marketing	Client Relations	Public Outreach			
Brand Management	Sales Solutions	Product Launches			
Strategic Marketing	Graphic Design	Media Planning & Buying			
Social Media & eMarketing	Retail Channels	Problem Solving			
Analytics & SEO	Content Strategy	Collaboration			
Process Improvements	Communication	Database Marketing			
Business Marketing	Client Relations	Public Outreach			

Software and Technical Skills					
Adobe Acrobat	Facebook	MailChimp			
Adobe Photoshop	Facebook Advertising	MS CRM Dynamics			
Adobe Illustrator	Google AdWords	MS Office			
Adobe InDesign	Google Analytics	Sublime Text			
CMS Made Simple	Google MapsEngine	Survey Monkey			
Constant Contact	Hootsuite	Twitter			
CSS3	HTML 5	Wordpress			

Recommendations

Marketing Manager/Director of Card Product Management-Telecom IDT Telecom



Debbie Steinberg

Director, Global Digital Marketing Operations, BT Global Services at BT

I worked closely with Ryan on a number of Prepaid Solutions projects at IDT Telecom. Ryan is professional, never missed a deadline, and was well respected by both his peers and senior management staff. His product development through his creative visuals is wonderfull produced. I would recommend Ryan highly for a role in which is creativity is exposed. "Debbie Steinberg - debbiesteinberg@yahoo.com. less

June 19, 2009, Debbie worked directly with Ryan at IDT Telecom

National Account Executive

Performance Companies



Taylor White

President, Performance Companies, LP

Ryan is a very detail oriented and dedicated worker for all types of tasks ranging from business development to project management and customer service. He understands the big business picture and is also able to focus on and execute the day to day activities that are essential to making the business work. I would highly recommend Ryan to anyone looking to hire him or to work with him as a supplier. less

March 3, 2009, Taylor managed Ryan at Performance Companies

Field Representative

Greenmarket Fundraising, Inc.



Jackie Kessler

Co Owner and Photographer at Flash Forward Photography

I had the pleasure of working alongside Ryan for Green Market Fundraising. During that time, I was very impressed with his proactive approach to lead follow-up and his level of comfort while engaging the public during presentations. Not only is Ryan highly personable, organized and receptive to ideas and new strategies, he is also able to provide suggestions to facilitate workflow. He would be an excellent asset to any organization. less

March 19, 2014, Jackie worked directly with Ryan at Greenmarket Fundraising, Inc.

Thank you!

RYAN PAXTON

paxton.ryan@gmail.com

www.beyond.com/paxton-ryan

www.linkedin.com/in/rpaxton/

(302) 709-1824